

# Welcome to BDS Fire & Life Safety Systems

BDS are a multi-disciplined Fire, Life Safety & Integrated Security Company providing a range of high quality services to many commercial sectors. We now provide Home Automation and Home Security to select customers...





Company Presentation 2019



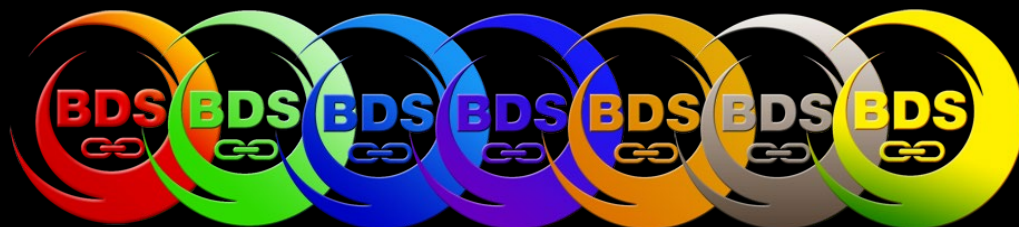
# History and Background...

We are very proud of our achievements at BDS and since our inception in December 1993 (then as Building Detection Services) to now as BDS with our name recognised in the Fire & Security industry as reliable and dependable

BDS has always been a name recognised in the fire industry as reliable and dependable with its senior managers all having over 25 years' experience within the Fire Alarm & Life safety industry. Operational control is shared with four senior managers who oversee all aspects of our project and service delivery. The old fashioned values of customer commitment are paramount and headed up by our MD Kevin Blyde

Operational control is shared with our management team who oversee all aspects of our project and service delivery and share in its responsibility. The old fashioned values of customer commitment will always be paramount, providing urgent response and reassurance, which should always be the main criteria to service support

An advantage of being a local SME is that we can give outstanding customer service and care for each of our customers. As a small business the senior managers may be directly involved with each individual transaction, meaning the customer is dealing with a senior member of the company as compared to the layers of operation in larger businesses. Small businesses recognise that customers are most important and treat them as such. Customer reassurance and response should always be the main criteria to build a good working relationship and our belief that **'The Customer is King'** is always paramount in everything we do...



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation



# Our support ethos & promise to you...

The industry we operate in, works under comprehensive guidelines that sets out our responsibilities to you as the client and us as the supplier of equipment, services and consultation

## ***We understand our industry & Our Five Aims are:***

**1. To Protect Life 2. To Protect Property 3. To Prevent Fire 4. To Detect Fire 5. To Suppress Fire**

Our Five objectives and understandings

- **For Design** - knowing the advice you are getting is correct and compliant is paramount
- **For Projects** - Adhering to the specification and meeting deadlines is paramount
- **For Maintenance** - being on top of scheduled visits and providing the correct paper work is paramount
- **For Emergencies** - being available 24/7 and understanding urgency is paramount
- **For Customer Retention** - knowing the customer is King is paramount

Our senior managers, Engineers, & staff promise to keep these Five Aims, Objectives & understandings always at the forefront of what we are aiming to achieve

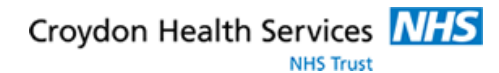
If things ever go off track you will see a response based on **responsibility** and **ownership**. Our Managers are available 24 / 7 there will always be an escalation process available

GallifordTry

# Our Customers & Sectors



ADDLESHAW GODDARD



CBRE



The East India Club



BRM ASSOCIATES  
BUILDING DESIGN AND  
MAINTENANCE CONSULTANTS



# Our Core Services...



Fire Safety



Life Safety



Integrated Security



Service & Maintenance



Electrical



Home Security



At Home



# Fire Safety & Detection



**BDS** is an independent company with its senior managers all having over 30 years' experience within the Fire Alarm & Life safety industry. Our business is about delivering the right solution for our customers' requirements. We will only promote products offering the best solution to the customer's needs. As a client based company we also value the relationships with our supplier partners whilst maintaining our excellent working relationships with all of the major detector and panel manufacturers. BDS are the only Notifier Gold Partner with a head office actually in London...

## Our Fire Safety and Detection services

BDS provide a wide range of Fire Detection and Fire Safety and Suppression services to many industries and businesses both large and small, our main Fire Safety services are...



- **Fire Detection**
- **Aspiration Smoke Detectors**
- **Fire Safety Announcements**
- **Fire Suppression Systems**
- **Smoke Ventilation Systems**
- **Uninterruptible Power Supply (UPS)**



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation



# Life Safety



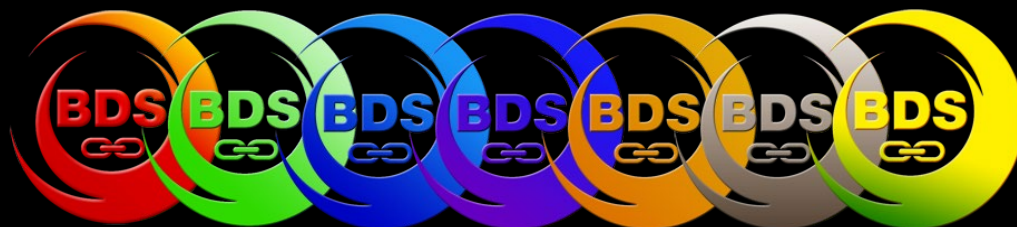
Where people are concerned, fire and life safety systems are of paramount importance. An intelligent system that alerts and directs users to a place of safety can help save time and so lives... BDS work extensively within the core technology producing truly bespoke solutions that protect people and property.

## Life Safety Systems - fire telephones

*Fire telephone and stadium marshal systems use 'Type A' telephone-style outstations. Normally the outstation comprises a telephone handset in a push-to-open red steel cabinet. It is typically located at entrances and fire-fighting lobbies to allow fire marshals to communicate with building control during an emergency. Its housing has openings to allow its phone to be heard. Larger systems can combine 'Type B' Outstations for Disabled refuge points usually shown as a Green control box. The systems we supply give true duplex speech providing unobstructed two way speech.*



- **Refuge Communication**
- **Emergency lighting**
- **Trusted Call Systems**
- **Audio-frequency induction loop systems (AFILS)**
- **Water Leak Detection Devices**
- **Gas Detection Systems**
- **Risk Assessment**



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation





# Integrated Security



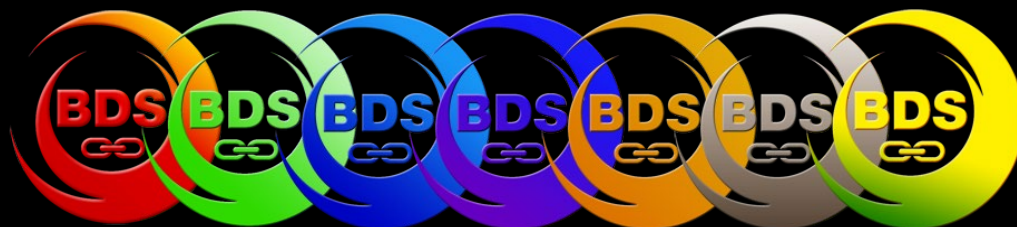
BDS specialise in the design, installation and maintenance of multi disciplined security solutions. We have a combined industry experience of over 100 years making us the right choice for a fully integrated security system. We pride ourselves on delivering a tailored solution for each client, & we understand that every client has a unique requirement

## Commercial CCTV Systems and Solutions

BDS has extensive experience in supplying, installing and maintaining commercial CCTV systems, from single camera units, to multi camera systems which integrate with other electronic systems over multi-site set ups. We have a proven record of understanding of customers' individual needs and providing cost effective CCTV system solutions. We are also specialists in the design and installation of full IP Network Camera systems



- **Access control systems**
- **Intruder Alarms**
- **Door Entry Systems**
- **Automated Gate and Barrier Systems**
- **Remote Security Monitoring**
- **Perimeter Protection Systems**



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation



# Service & Maintenance



'The importance of maintenance' we believe this message to be so important we wish this to be re-emphasized. From a standalone domestic smoke detector to a multi network fire alarm system the message must always be the same : *test your fire and life safety systems*. BDS can offer bespoke maintenance packages for all the systems shown, senior account management can be arranged, enhanced service response added, periodic visits can be tuned to the clients' requirements such as permanently manned sites, monthly or weekly visits, quarterly or Bi Annually. Always compliant and certified to NSI Fire Gold standard for QMS ISO9001 and BAFE SP203-1

"Fire Alarms, Life Safety Systems and Integrated Security are things you don't really notice until they're really essential. Ideally, you'll never need them, but if you do, you need to know they are going to do their job..."



- You can count on BDS to... test your systems regularly
- Employ Certified and Qualified Engineers...
- Ensure Project Delivery
- Be NICEIC Approved
- Have High Standards for Commissioning Works...
- Be Qualified in Fire Risk Assessment





# Home Automation



With a simple touch, you can dim the lights, play music, turn up the heat, lock the doors and arm the security system. Check in on your home from your smartphone, no matter where you are. Press a "Goodnight" button that will put your house to sleep, turning off all lights and locking all doors. With Home Automation from BDS, your options are virtually limitless...

A high-end home theatre experience is more than just a nice TV with surround sound. With a home theatre system from BDS, you'll be the envy of every movie theatre goer in town. Turn the lights off, turn on the surround sound and start the movie all with the touch of a button... Fill your entire home with music or listen to a specific playlist in just one room. Display bold, beautiful cover art on your smartphone, touch screen or TV. BDS are experts in acoustics so it will fill your home with beautiful sound...



LOXONE Silver Partner

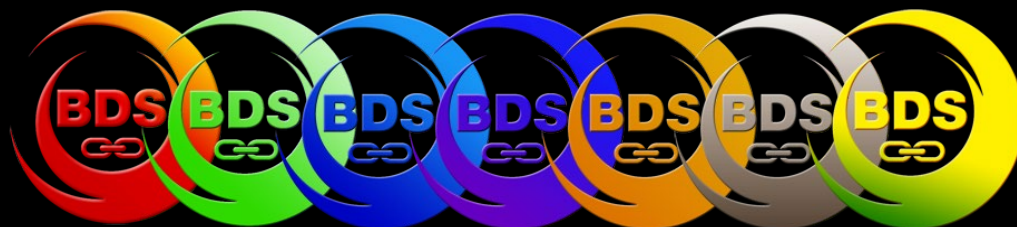
CEDIA MEMBER

HDL<sup>®</sup>



SONOS

Whether you are entertaining or just cooking family dinner, our smart lighting will be sure to create the right atmosphere... Take comfort in knowing that your home and family are safe with added security solutions from BDS. Smart locks can notify you of daily ins-and-outs, scheduled lighting can fluctuate at alternating times, security cameras are accessible from your smartphone, audio and lighting can be incorporated into your alarm system, and the list goes on...



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation



# Home Security



**When your home is secure, you feel secure...**

It's human nature to protect the people and possessions we hold dear and everyone enjoys feeling safe and secure. At BDS we really do understand this better than most. Burglaries are an unfortunate fact of life and being broken into is a traumatic experience. But while the loss of your possessions (especially those with sentimental value) is deeply upsetting, it's the emotional trauma of a break-in that can be even harder to get over...

From a monitored house alarm which helps keep out unwanted intruders, to more complex home security systems that monitor live events via CCTV to your smart phone we can even detect floods and monitor the temperature in your home giving you peace of mind. All backed up by **NSI NACOSS GOLD SCHEME** with respect to the following scope: the Design, Installation and Maintenance of **Electronic Security Systems including:** Access Control, CCTV Systems & Intruder Alarms



- **Wired and Wireless Intruder Alarms - Access Control**
- **Zoned Security Lighting - CCTV**
- **Public Address Systems - Video & Audio Entry**
- **Hearing Induction Loops**
- **Nurse Call Systems**
- **Auto Doors - Automated Gates**



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation



# BDS Electrical FM Ltd



Are a division of BDS FIRE & headed up by Kevin Brooks, providing design, installation and commissioning of electrical systems

BDS Electrical FM offer an industry recognised reputation for sound advice and cost effective solutions. We provide professional advice as electrical contractors on design and layout of electrical systems, lighting design, and mains distribution equipment. The breadth of experience we have gained across multiple industries and sectors means that we have the technical expertise and know-how to undertake projects large or small therefore we are the perfect choice as electrical contractors. These can vary from wiring a single new machine to installing a complete process line or fitting out a new factory. In conjunction with our clients we have grown, developed and diversified to acquire an exceptional range of experience in multiple sectors



- Project management (including H&S and principle contractor role)
- LV power distribution - HV power distribution (up to 11KV)
- Substation switchgear installations - Metering / monitoring systems
- Lighting (including energy efficient solutions) - Emergency lighting
- BMS / Data / Comms installations - Fire alarm installations
- Control panel / control system installations - NICEIC testing / documentation



Fire Safety | Life Safety | Integrated Security | Maintenance  
Electrical | Home Security | Home Automation



# Accreditations

Industry trusted **and** accredited



BDS have been audited by the NSI for all the disciplines that fall within our main business of Fire Detection and Alarm System Design, Install, Commissioning and Maintenance to the Fire Gold Standard for BAFE SP203-1



BDS are also accredited to issue BAFE certificates for new systems designed, installed commissioned and verified and also for modifications to existing systems



Our Quality Management System has been scrutinised and passed as approved by UKAS accredited 3rd Party Auditors



BDS has been assessed and satisfies the requirements of the NSI NACOSS GOLD SCHEME with respect to the following scope: the Design, Installation and Maintenance of Electronic Security Systems including: Access Control, CCTV Systems, Intruder Alarms in accordance with the requirements of: BS EN ISO 9001:2008, NSI SSQS 101, NSI NCP 109, NSI NCP 104, P06662:2010 and BS 7858:2012



BDS are committed to ensuring the health and safety of its employees, the public and other people involved in every site we work at. All our procedures are externally audited resulting in gaining our CHAS accreditation



Our Electrical Installation division (BDS EFM ) has attained the Industry recognised NICEIC Certification required for working with Mains Supplies and High Voltages



CEDIA Certification is a set of four credentials that reflect defined areas of knowledge in the home technology industry. BDS are proud to have earned this important certification for our Home Automation division



# Our Partners

We are truly independent and offer bespoke services to exactly match your needs and budget

BDS are very fortunate to have its senior managers working in the Fire Alarm and Security industry for many years. We have formed partnerships with the world's leading Fire, Life Safety & Security product manufacturers. We are not tied to any one manufacturer allowing us to deliver the most appropriate and cost effective products as part of our solutions



Kentec Electronics Ltd.





# Our Key People...



Kevin Blyde  
Managing  
Director



Mitchell Blyde  
Operations



Nicola Morton  
Customer  
Relations



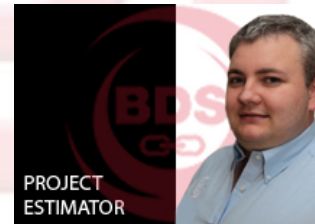
Sophie Hodge  
Cad & Admin



Tony Watts  
Projects  
Director



Steve Porter  
Engineering



Joe Butler  
Project  
Estimator



Paul Reardon  
Supervisor



Tom Bannister  
Integrated  
Security



Harry Blyde  
Fire Systems



Ben Spink  
Contracts  
Manager



Kevin Brooks  
Director



Graham  
Hawkins  
Compliance



Neil Buckfield  
Projects



Nicola Morton  
Customer  
Relations







In a nutshell, from consultancy and design of:

## **Fire, Security & Life Safety Systems**

through to contract handover and planned maintenance, our company is able to provide a concise and competitive bespoke service, tailored to you (as our name suggests...)

Thank You for Your Time and any questions please...



[www.bds-fire.co.uk](http://www.bds-fire.co.uk)